



## Venue Partnerships

**Run a venue and having problems with the kitchen team – let us take this stress off your plate.**

Fabulous Catering has a great venue partnership program, partner with us and make functions super easy at your venue with no stress on your team and make money whilst doing it.

We will work with your team to find the best menus suited to the type of functions you offer and get our in house graphic designers to develop some menu documents.

We provide delicious food options including:

- Hot & cold platters
- Wide range of stand up menus
- Sit down options including shared and alternate drop
- Buffets
- Custom event menu's

Who we currently supply:

- Wedding & event venues
- Bars & clubs
- Wineries
- Boats & cruises
- Experience and event agencies

Some venue partners already signed up

WHITESTONE



EST. 2004  
**BOTANICAH**  
INDOOR PLANTS

WATERMARK



# Commercial Proposal

Customer Referral  
**10% discount  
from final balance**

Catering Partnership  
**15% discount  
from final balance**

Exclusive Catering  
Partnership  
**20% discount from  
final balance**

## Smaller venue with no kitchen facilities?

Try our delivered catering. With options to be delivered hot or cold ready to eat.

- Easy online ordering
- Next day delivery for orders before 12pm
- Delivering hot at all times
- Catering for all dietary requirements
- 15% discount of total delivered bill

Simply use our menus to sell to your clients and make the margin as an additional revenue stream.

## Testimonials:

*"Your 3 staff were super efficient, professional and so easy going! Our guests were wowed by the food and really enjoyed interacting with your team! The waiter was a hit with our guests....his humor and demeanor just worked! Our chefs was very self sufficient and just ran the kitchen like it was his own and left it absolutely spotless. Our bartender did an amazing job to accommodate everyone's needs ...the cocktails were an absolute hit with many of the guests saying they were the best they've tasted!"*

Bozvalley

*"The chef and two waiters we had at our wedding were the most lovely team and were efficient, and many of our guests complimented how lovely they were. The food was such a generous serving and we could not believe how much food was leftover for us and was also really tasty, with all guests complimenting how good it was. Thank you for being part of our special day, and for any future events we required catered we know where to go."*

Nadia